

TREASURER'S REPORT

Presented by VULS Treasurer, David Midgley

For the VULS, the largest contributing factor to the financial results of the 2020 year has been the covid-19 pandemic. As everyone is aware, the programming offered by the league and the number of members participating in those programs was greatly reduced. If not for the flexibility of the staff and the financial support offered by the government we would certainly have shut down. I'd like to take this opportunity to thank all the staff members of the VULS for continuing to work through this pandemic at reduced hours, keeping this society viable, while offering programs promoting ultimate and disc sports when available to do so in a safe, healthy, and fun way. Additionally, thank you to all the members who donated to the VULS this year.

Financials

With respect to the financial results, here are some highlights based on significance and materiality are as follows;

Income Statement

League fees;

While strong leading into Winter Turf last year, the biggest factors contributing to the \$791k decrease were the absence of Youth Club Programs and the adult Summer/Fall leagues being played as usual. The combined impact of the Youth Club programs being \$361k and fall/summer leagues was a decrease in revenue of \$305k.

Interest and Other Revenues;

While typically comprised of grants, sponsorships, and product sales, in 2020 this consisted almost entirely of the money received through the Canada Emergency Wage Subsidy (CEWS) program. Between the launch of the program and September 30, 2020, the VULS received \$75k in wages subsidies and continues to benefit from them into this next fiscal year.

Balance Sheet

Cash and Term Deposits;

These balances represent the cash and investments held by the VULS. These balances aggregate to \$527k and contain the restricted Capital Projects Fund of \$479k (as shown in Net Assets on the balance sheet).

Accounts Receivable;

The increase of \$19k year over year is due to this balance consisting of wage subsidy amounts claimed, but not yet received as of September 30th.

Deferred Income;

Deferred income relates to member credits to be applied to future programs. As part of the cash management process, we provided an option to receive credits in lieu of a refund for canceled programs. Those who chose this option helped reduce our immediate payables when we needed it most and gave us flexibility with our cash. Thank you to those members who helped provide this buffer. As members use these credits, the balance of this account will decrease.

Long Term Debt;

This amount relates to the Canadian Emergency Business Account (CEBA) loan we entered into during this last fiscal year. The loan bears no interest until January 2023, at which point interest will accrue at 5% per annum. Should 75% of the loan be repaid prior to December 31, 2022, the remaining \$10k is to be forgiven. Like the member credits, this facility has provided incredible flexibility to maintain operations through this pandemic ensuring we were still staffed and capable of operating some programs through this last fiscal year and putting us in a good position to provide programming when the restrictions on outdoor sports are lifted. The intention of the VULS is to repay this amount prior to December 31, 2022, in order to benefit from the eligibility for forgiveness.

Other Business

Financial System Update

At our AGM last January, we shared how we needed to upgrade our financial systems, and received membership approval to spend some Capital Funds on those improvements. While not exactly where we'd like to be on those updates, we have made progress. We engaged in an RFP process with several providers to provide quotes for supporting us in the rework of the chart of accounts, establishing a sustainable bookkeeping process, and improving the underpinning of our information systems, among other things. We have selected a provider and will be working with them in the new year.